BORGO REP TRAINING

NEOCON 2023

EXCELLENCE IN CONTRACT SEATING

LOUNGE & COMMON AREAS | MULTI-PURPOSE | FIXED | CUSTOM

NEW PERMANENT SHOWROOM | FLOOR 11, SUITE 116

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Visit the link below to view the digital version of all Borgo's Sales Tools
www.borgo.com/sales-tools

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PRESS RELEASE

Borgo Contract Seating Announces New Showroom in The Merchandise Mart for NeoCon 2023

Chicago, IL - Borgo Contract Seating is excited to announce the launch of their new permanent showroom in The Merchandise Mart, debuting at NeoCon 2023. As the world's leading platform and most important event of the year for the commercial interior design industry, NeoCon has provided an ideal backdrop for Borgo's innovative seating solutions since the company's inception. The new showroom, located on the 11th floor, will feature a range of seating solutions designed for a variety of commercial applications, including office, healthcare, education, and hospitality environments.

Borgo's President and Founder, Alessandro Spassiani, stated, "We are thrilled to be launching our new permanent showroom at The Merchandise Mart, one of the premier destinations for the commercial design industry. This expansion is a testament to Borgo's commitment to providing innovative, high-quality seating solutions that meet the needs of our customers across a range of industries. With our new showroom, attendees will have the opportunity to experience firsthand our unique blend of design, comfort, and quality."

The new showroom will showcase Borgo's latest products and designs, including the company's signature lounge, common areas and fixed seating. Attendees will have the opportunity to explore Borgo's extensive range of seating solutions and see firsthand how the company's designs seamlessly integrate form and function to meet the specific needs of any commercial environment.

"We understand that choosing the right seating solution is an important decision for our customers," continued Spassiani. "That's why we've designed our new showroom to provide a comfortable and engaging environment where attendees can truly experience the benefits of our products. Our knowledgeable sales team will be on hand to answer any questions and guide attendees through our range of seating solutions, from the initial concept to installation."

Borgo's commitment to sustainability is also on display in the new showroom. Attendees can explore Borgo's environmentally friendly products, including the company's environmentally friendly fabrics and recycled materials, as well as the company's innovative manufacturing processes that minimize waste and reduce their carbon footprint.

"We believe that sustainability should be at the forefront of every design decision," said Spassiani. "We've made a conscious effort to reduce our environmental impact throughout every stage of our design and manufacturing processes. We're excited to showcase our sustainable practices and products in our new showroom."

Borgo Contract Seating has been a trusted leader in commercial seating solutions, celebrating their 40th anniversary next year. The company's commitment to design innovation, sustainability, and customer satisfaction has earned them a reputation as a leader in the commercial seating industry. With the launch of their new permanent showroom in The Merchandise Mart, Borgo is continuing their tradition of excellence and innovation in the commercial design industry.

About Borgo Contract Seating: Borgo Contract Seating is a leading manufacturer of commercial seating solutions, offering a range of products designed to meet the unique needs of any commercial environment. With a commitment to design innovation, sustainability, and customer satisfaction, Borgo has earned a reputation as a trusted leader in the commercial seating industry. The new Borgo showroom will be located on the 11th floor, showroom 116 and will be open to visitors during NeoCon 2023.

For more information on Borgo Contract Seating, please visit www.borgo.com.

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CHICAGO SHOWROOM

ATTIVO
2881
Book Basket Base,
with Writing Tablet
Starting List Price: $690

GRANCHI
47470
Counter Stool
Starting List Price: $615

CALLA
32738
Four Leg Fixed Wood
Elliptical Base, Armless
Starting List Price: $1155

CALLA
32752
29.5" Table
Starting List Price: $1125

OMNIA EVOLUTION
Fixed Seating & Table System

TEMPO
Fixed Seating System

PREMIERE
Fixed Seating System

* Pricing is based on Price List April 2022 and is subject to change

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CHICAGO SHOWROOM

NAXOS ACOUSTIC
3898
Two Double Seats with Connector Panel & Table
Starting List Price: $11875

FUNDY
38639
Lounge Chair
Starting List Price: $2500

AGLIO
26684-103
Single Banquette, 48”
(unfinished)
Starting List Price: $2025

NONNO
76770
Rocking Chair
Starting List Price: $1525

PRIVÉE
77411
Single Seat without Canopy
Starting List Price: $3170

BENTLEE
Modular Seating & Side Table System

* Pricing is based on Price List April 2022 and is subject to change

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BRAND LEADERS

lounge	fixed	multi-purpose

ascot

naxos acoustic

delphie

ari

ingrid

bentlee

nibia

myspace

attivo

kentra

cheer

privée

omnia evolution

calla

mariquita

erica

townsend elite

stylos

flex

net

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BRAND LEADERS

office | guest		healthcare	hospitality	
boheme	millenium	casa	azzura	kellee
fila	pg series	familia	chase	newport
jendra	remo	nonna	cori	sharen
l'aqua	zero7	silver age	erlene	triston

NEW PRODUCTS

PRODUCT LINE:
Calla

MODEL:
32731 - Four Leg Base, with Metal Arms

CATEGORY:
Multi-Purpose Seating

STARTING LIST PRICE:
$910

The inviting and cosy design of Calla offers a comfortable seating position that is perfectly balanced between an active and a relaxed posture.

PRODUCT LINE:
Granchi

MODEL:
47481 - Bar Stool, with Writing Tablet

CATEGORY:
Multi-Purpose Seating

STARTING LIST PRICE:
$905

Designed with versatility and mobility in mind, Granchi is available in different height and finish options to adapt more easily to the different needs of spaces.

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MODULAR SEATING SPOTLIGHT

BENTLEE

AESTHETICS & INNOVATION

Bentlee offers the ideal seating solution for organizations stepping away from a typical waiting room setting and instead, find success in a less formal setting.

A UNIQUE SENSORIAL FEEL

Best suited for multifunctional spaces where people sit, converse, work and gather, Bentlee can easily add visual interest and creativity into their space.

REDUCING THE ECOLOGICAL FOOTPRINT

The main parts of Bentlee, including the metal spare parts and aluminum components, are made from recyclable materials.

WHICH CONFIGURATION WILL YOU DESIGN?

Made up of a singular twin-seat and a backrest option, this modular seating line offers you the ability to create unique and comprehensive configurations that will best fit into the desired space. Furthermore, Bentlee also offers the inclusion of tables that are built into the unit. This will provide its users the functionality of placing their items, such as a coffee cup or tablet, on a surface that is both sturdy and stable.

LECTURE HALL AND TRAINING ROOM SPOTLIGHT

DELPHIE

Commonly referred to as the Smart Classroom, there is a need to design classrooms that maximize efficiency, promote the dissemination of information, and encourage memory retention. Delphie is an innovative and functional fixed seating line that is designed to encourage interactivity amongst individuals.

TECHNOLOGY FORWARD

Power, USB and Data can be easily provided to every user through a built-in wire management channel.

ENDLESS SEATING OPTIONS

Ranging from fully upholstered, poly and mesh, Delphie can be supplied with a wide variety of premium seat styles for various types of aesthetics and designs.

PERFECT FOR CORPORATE TRAINING ROOMS

Delphie encourages the flow of ideas and open dialogue while providing large work surfaces for its users. The standard 360-degree swivel seat provides increased legroom and automatically aligns with the table when not occupied.

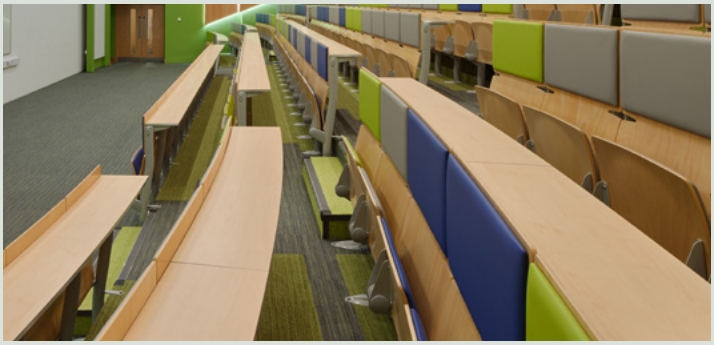
LECTURE HALL AND TRAINING ROOM SPOTLIGHT

OMNIA EVOLUTION

The Omnia Evolution follows Borgo's philosophy to a tee. The Omnia Evolution offers a flexible approach when it comes to designing any space from an auditorium to a training room. This design is based on key components customized to create tailor-made solutions for every customer in any environment.

TRUE ANTI-PANIC INNOVATION

When the user stands up, the seat automatically flips up and at the touch of the body, the Anti-Panic table moves into its stow away position.



PERFECT FOR CORPORATE TRAINING ROOMS

Writing tables for both left and right-handed users span the width of the seats offering more work-surface that can support a laptop, or notepad and a coffee.

HIGH DESIGN FOR MODERN SPACES

Its unique design can accommodate straight and curved rows while its vertical structure can support various step heights to maintain optimal posture.

SUPPORTIVE OF ALL TECHNOLOGY

Power connections can be built into the unit for every user by being routed from the floor directly into the post for concealed wire management.

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10dayquickship

QUICK SHIP PROGRAM - LOUNGE SEATING | 2023

Product	Amelia	Ascot	Erica	Jolly	Life	Naxos	Nibia	Privee	Townsend
MODELS DESCRIPTIONS LIST PRICES	**9831** Lounge Chair $1385 List **9832** Loveseat $1930 List **9833** Sofa $2420 List **9824** Ottoman 15" x 24" $875 List **9836** Ottoman 15" x 36" $1110 List **9848** Ottoman 15" x 48" $1290 List	**5111** Lounge Chair $1870 List **5112** Loveseat $2610 List **5113** Sofa $3355 List	**6321** Lounge Chair $1715 List **6322** Loveseat $1865 List **6323** Sofa $2465 List **6325** Corner Chair $1835 List	**1050** Four Leg, Uph. Arm $940 List **1052** Swivel Base, Uph. Arm $1065 List **1053** Four Leg, Chrome Arm $920 List **1055** Swivel Base, Chrome Arm $1050 List **1056** Four Leg, Armless $800 List **1058** Swivel Base, Armless $905 List **1059** Stool, Armless $1215 List **1062** Four Leg Wood, Natural Stain, Uph. Arm $1170 List **1064** Four Leg Wood, Natural Stain, Chrome Arm $980 List	**LS410** Lounge Chair $1310 List **LS411** Arm Chair $1490 List	**3701** Lounge Chair $1990 List **3702** Loveseat $2615 List **3703** Sofa $3325 List **3724** Ottoman 21" x 24" $970 List **3736** Ottoman 21" x 36" $1220 List **3748** Ottoman 21" x 48" $1425 List	**2620** Swivel Base $1025 List **2622** Four Leg Chrome $1085 List **2624** Four Leg Wood, Natural Stain $1400 List	**77401-O** Single Seat Canopy $3680 List **77401-W** Single Seat, Wool Canopy $4635 List **77402-O** Double Seat Canopy $5295 List **77402-W** Double Seat, Wool Canopy $6680 List CANOPY SELECTIONS: Standard: Cinder, Mocha Wool: Surrey, Dartmouth OPTIONS: **77401-L-TABLT** Swivel Tablet, Left Hand Sitting $1150 List **77401-R-TABLT** Swivel Tablet, Right Hand Sitting $1150 List **USB-POWER** Power Duplex and Two USB Ports $465 List	**8691** Lounge Chair $1640 List **8692** Loveseat $2375 List **8693** Sofa $3020 List **----L** Left Arm $430 List (per arm) **----R** Right Arm $430 List (per arm)
UPHOLSTERY OPTIONS	Borgo Standard Grade 1 Fabrics	Borgo Standard Grade 1 Fabrics	Borgo Standard Grade 1 Fabrics	Borgo Standard Grade 1 Fabrics	Borgo Standard Grade 1 Fabrics	Borgo Standard Grade 1 Fabrics	Borgo Standard Grade 1 Fabrics	Borgo Standard Grade 1 Fabrics	Borgo Standard Grade 1 Fabrics
BASE COLOR	Brushed Nickel	Walnut	Polished Metal	Chrome	Gray	Chrome	Chrome	White	Black
MAX. ORDER	5	5	5	10	5	5	10	3	5

PROGRAM NOTES

- **Standard Freight Program Applies. Free Shipping on U.S.A orders over $3,000 Net. For orders under $3,000 Net, add $200 East of Mississippi River or $275 West of Mississippi River.**
- **For Canadian orders, contact Customer Service for shipping information and details.**
- **Ships within 10 Business Days.**
- **For orders that exceed the maximum quantity or require a different carded fabric, please contact Borgo Customer Service for approval. We will do our best to accommodate your needs.**
- **Pricing is based on Price List April 2022 and is subject to change.**

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QUICK SHIP PROGRAM - MULTI-PURPOSE SEATING | 2023

Product	Ari	Attivo	Kentra	Mariquita	Mindy	Mork	Net	Tazza
MODELS DESCRIPTIONS LIST PRICES	**1810** Four Leg Base $210 List **1811** Sled Base $225 List	**2881-P** Book Basket Base, with Writing Tablet $690 **2882-P** Book Basket Base $425	**1870-P** Four Leg Base, Armless $220 List **1871-P** Four Leg Base, with Arms $270 List	**1651** Four Leg Base, Armless $305 List **1653** Sled Base, Armless $260 List **1656** Bar Stool $310 List **1657** Counter Stool $310 List	**6460-P** Four Leg Base, Poly $290 List **6460-U** Four Leg Base, Uph. Seat $380 List **6461-P** Sled Base, Poly $315 List **6461-U** Sled Base, Uph. Seat $380 List	**6670-P** Four Leg Base, Poly $325 List **6670-U** Four Leg Base, Uph. Seat $395 List **6671-P** Sled Base, Poly $345 List **6671-U** Sled Base, Uph. Seat $415 List	**960** High-Density Stacking Chair, Armless $310 List **962** Bar Stool $445 List	**8291-P** Four Leg Base, Poly $200 List **8293-P** Sled Base, Poly $260 List **8297-P** Bar Stool, Poly $325 List
POLY SHELL COLORS	Black Sapphire Orange Red	Black	Black Gray	Black Sapphire White Red	Horizon Road Sandy Snowball	Horizon Road Sandy Snowball	Black Gray	Black Oyster Mustard
UPHOLSTERY OPTIONS	N/A	N/A	N/A	N/A	Borgo Standard Grade 1 Fabrics	Borgo Standard Grade 1 Fabrics	N/A	N/A
FRAME COLOR	Chrome	Gray	Black	Chrome	Chrome	Chrome	Chrome	Chrome
MAX. ORDER	25	25	25	25	25	25	25	25

PROGRAM NOTES

- **Standard Freight Program Applies. Free Shipping on U.S.A orders over $3,000 Net. For orders under $3,000 Net, add $200 East of Mississippi River or $275 West of Mississippi River.**
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QUICK SHIP PROGRAM - OFFICE SEATING | 2023

Product	Jendra	L'Aqua	PG Series	Remo	Zero7
MODELS DESCRIPTIONS LIST PRICES	**3614-MC1** High Back $940 List **3604-MC1** Mid Back $890 List **3634-TC1** Drafting Stool $965 List	**5271-M** High Back, Mesh Back & Mesh Seat $1500 List **5271-U** High Back, Mesh Back & Uph. Seat $1605 List **5272-M** Mid Back, Mesh Back & Mesh Seat $1385 List **5272-U** Mid Back, Mesh Back & Uph. Seat $1505 List	**PG30** Stool $270 List **PG35** Stool with Foot Ring $460 List **PG50** Work Chair $555 List **PG65** Sit-Stand Stool $475 List **PG80** Work Stool $775 List	**5251** High Back, Mesh Back & Uph. Seat $975 List **5252** Mid Back, Mesh Back & Uph. Seat $890 List	**7233-P** Mid Back, Adjustable Arms, Full Poly Back $1020 List
UPHOLSTERY OPTIONS	Borgo Standard Grade 1 Fabrics	Borgo Standard Grade 1 Fabrics	Self-Skinned Black Polyurethane	Borgo Standard Grade 1 Fabrics	Borgo Standard Grade 1 Fabrics
BASE COLOR	Black	Chrome	Black	Black	Black
MAX. ORDER	10	10	25	10	10

PROGRAM NOTES

- **Standard Freight Program Applies. Free Shipping on U.S.A orders over $3,000 Net. For orders under $3,000 Net, add $200 East of Mississippi River or $275 West of Mississippi River.**
- **For Canadian orders, contact Customer Service for shipping information and details.**
- **Ships within 10 Business Days.**
- **For orders that exceed the maximum quantity or require a different carded fabric, please contact Borgo Customer Service for approval. We will do our best to accommodate your needs.**
- **Pricing is based on Price List April 2022 and is subject to change.**

Product	Ari		Attivo		Cell	Flex		Ingrid		Kentra		Mariquita		Mindy		Mork		Net		Tazza		Zero9	Zero9 HD
Model #	1810	1811	2881	2885	1780	3351	3533	580	586	1870	1871	1651	1653	6640	6641	6670	6671	960	961	8291	8293	09---	9H---
Starting List Price *	$210	$225	$690	$305	$765	$540	$635	$970	$630	$220	$270	$305	$260	$290	$315	$325	$345	$310	$445	$200	$260	$575	$415
Description	4-Leg	Sled	Book Basket	4-Leg	4-Leg	4-Leg	Sled	Arm	4-Leg	4-Leg	Arm	4-Leg	Sled	4-Leg	Sled	4-Leg	Sled	Sled	Arms	4-Leg	Sled	Nesting	Sled
Stacks (Free Standing)	6	6	No	Yes	No	4	4	6	6	10	10	4	4	6	6	6	6	8	4	4	4	12	4
Stacks (Dolly)	12	12	No	Yes	No	10	10	6	6	10	10	12	12	8	8	8	8	45	45	10	10	12	12
Nests	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	Yes	No
Back : Poly	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Back : Uph.	No	No	No	No	No	Yes	Yes	Yes	Yes	Yes	Yes	No	No	No	No	Yes	Yes	No	No	No	No	Yes	Yes
Back : Mesh	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	Yes	No
Seat : Poly	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Seat : Uph.	No	No	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	No	No	Yes	Yes	Yes	Yes	No	No	Yes	Yes	Yes	Yes
Wall Saver	No		No		No	No		No		No		Yes		No		No		No		No		No	Yes
Tablet	No		Yes		No	Yes		No		Yes		No		No		No		Yes		No	Yes	Yes	Yes
Stacks with Tablet	N/A		No	N/A	N/A	No		N/A		Yes 4 Chairs		N/A		N/A		N/A		No		No		Yes 12 High	No
Barstool	No		No		No	Yes		Yes		No		Yes		No		No		Yes		Yes		No	Yes
Beam	Yes		No		No	No		No		Yes		Yes		No		No		No		Yes		No	No
Quick Ship Eligible	Yes		Yes		No	No		No		Yes		Yes		Yes		Yes		Yes		Yes		No	No

* Pricing is based on Price List April 2022 and is subject to change

Product	Amelia	Ascot	Block	Cameron	Erica	Keaton	Life	Milano	Naxos	Naxos Acoustic	Saudi	Townsend	Townsend Elite
Model #	9831	5111	25611	2001	6321	2438L	LS410	9810	3701	3895	3771	6301	6311
Starting List Price *	$1385	$1870	$2075	$1770	$1715	$1480	$1310	$1400	$1990	$3690	$2300	$1640	$3070
Single Seat	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Double Seat	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Triple Seat	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	No	Yes	Yes	Yes
Modular Seating	No	No	Yes	No	Yes	Yes	Yes	No	No	Yes	No	Yes	No
Ottoman/ Bench	Yes	No	No	No	Yes	Yes	Yes	No	Yes	No	No	No	No
Wood Stain/ Color Match	No	Yes	No	Yes	No	Yes	Yes	No	No	No	No	No	No
Powder Coat	Yes	No	Yes	No	Yes	No	Yes	No	Yes	Yes	Yes	No	Yes
Matching Coffee Table	No	No	Yes	No	No	No	No	No	Yes	No	No	No	No
Casters	Yes	Yes	No	No	Yes	No	No	Yes	Yes	No	Yes	Yes	Yes
Power	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes
Tablet/Side Table	Yes	Yes	Yes	No	Yes	No	Yes	No	Yes	Yes	Yes	Yes	Yes
Pulito Eligible	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes
Lead Time	3-4 weeks	3-4 week	3-4 weeks	3-4 weeks	3-4 week	3-4 weeks	3-4 weeks	3-4 week	3-4 weeks	3-4 weeks	3-4 week	3-4 weeks	3-4 week
Quick Ship Eligible	Yes	Yes	No	No	Yes	No	No	No	Yes	No	No	Yes	No

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LOUNGE / COMMON AREA SEATING MATRIX | 2023

Product	Brandon	Cheer	Jolly	Mya	Nest	Nibia	PF3	Point	Privée	Scala	Smile	Teorema	Tiffany
Model #	4610	2433	1050	205R	8360	2622	60011	PT100	77401	72202	SML1	3501	9201
Starting List Price*	$2860	$1770	$940	$1300	$1020	$1085	$5845	$3125	$3125	$2730	$975	$3435	$3140
Single Seat	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Double Seat	No	No	No	No	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Triple Seat	No	No	No	No	No	No	No	Yes	No	Yes	No	Yes	Yes
Modular Seating	No	No	No	No	No	No	No	No	No	Yes	No	Yes	No
Ottoman/ Bench	No	Yes	No	No	No	No	Yes	No	Yes	No	No	No	No
Wood Stain/ Color Match	No	No	Yes	No	Yes	Yes	No	Yes	Yes	No	No	No	No
Powder Coat	No	No	Yes	No	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	No
Matching Coffee Table	No	No	No	No	No	No	No	No	No	No	Yes	No	No
Casters	No	No	Yes	Yes	No	Yes	No	No	No	No	No	No	No
Power	No	No	No	No	No	No	No	No	Yes	Yes	No	No	No
Tablet/Side Table	No	No	No	No	No	No	No	Yes	Yes	Yes	No	Yes	No
Pulito Eligible	No	No	No	No	No	No	No	No	No	Yes	No	No	No
Lead Time	3-4 weeks	3-4 weeks	3-4 weeks	8-10 weeks	8-10 weeks	3-4 weeks	8-10 weeks	4-6 weeks	4-6 weeks	3-4 week	4-6 weeks	4-6 weeks	4-6 weeks
Quick Ship Eligible	No	No	Yes	No	No	Yes	No	No	Yes	No	No	No	No

* Pricing is based on Price List April 2022 and is subject to change

Product	Boheme	Fila	Jendra	L'Aqua	Millenium	PG Series	Remo	Rete	Zero7
Model #	2640	3450	3604	5271	9035	PG50	5251	3921	7231
Starting List Price *	$2910	$1440	$760	$1500	$1490	$555	$975	$1390	$785
Armless Chair	No	Yes	Yes	No	No	Yes	Yes	Yes	Yes
Arm Chair	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Stool	No	No	Yes	No	No	Yes	Yes	No	Yes
Headrest/ Pillow	No	No	Yes	Yes	No	No	Yes	No	Yes
Back : Poly	No	No	No	No	No	Yes	No	No	Yes
Back : Mesh	No	No	No	Yes	No	No	Yes	Yes	Yes
Back : Uph.	No	No	Yes	No	Yes	No	No	Yes	Yes
Back: Wood	Yes	Yes	No	No	No	No	No	No	No
Seat : Mesh	No	No	No	Yes	No	No	No	No	No
Seat : Uph.	Yes	No	Yes	Yes	Yes	No	Yes	Yes	Yes
Seat: Wood	No	Yes	No	No	No	No	No	No	No
Lead Time	10-12 weeks	10-12 weeks	2 weeks	2 weeks	2 weeks	2 weeks	2 weeks	2 weeks	2 weeks
Quick Ship Eligible	No	No	Yes	Yes	No	Yes	Yes	No	Yes

* Pricing is based on Price List April 2022 and is subject to change

Product	Azzura	Chase	Cori	Erlene	Euforia	Evangeline	Julia	Kellee	Logica	Newport	Parson	Sharen	Triston	Zenith
Model #	01711	22290	23460	27390	00111	3391	136	32320	00914	01811	355	37630	64620	01611
Starting List Price *	$1220	$1470	$1285	$780	$1315	$990	$980	$1655	$1170	$1410	$1040	$1420	$995	$950
Armless Chair	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Arm Chair	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	No	Yes	Yes	Yes
Swivel Base	No	Yes	Yes	No	No	No	No	Yes	No	No	No	Yes	Yes	No
Bar Stool	Yes	Yes	Yes	Yes	Yes	No	No	Yes	Yes	Yes	No	Yes	Yes	Yes
Counter Stool	No	Yes	Yes	Yes	No	No	No	Yes	No	No	No	Yes	Yes	No
Stool	No	No	No	Yes	No	No	No	No	No	No	No	No	Yes	No
Lounge Chair	No	No	Yes	Yes	No	No	No	No	Yes	Yes	No	Yes	No	No
Sofa	No	No	No	No	No	No	No	No	Yes	Yes	No	No	No	No
Stacks (Free Standing)	Yes	No	No	Yes	No	No	No	No	Yes	No	No	No	No	No
Back : Wood	Yes	No	No	Yes	No	No	No	No	Yes	No	No	No	Yes	No
Back : Uph.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Seat : Wood	No	No	No	Yes	No	No	No	No	No	No	No	No	Yes	No
Seat : Uph.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Lead Time	10-12 weeks	10-12 weeks	10-12 weeks	10-12 weeks	10-12 weeks	10-12 weeks	10-12 weeks	10-12 weeks	10-12 weeks	10-12 weeks	10-12 weeks	10-12 weeks	10-12 weeks	10-12 weeks

* Pricing is based on Price List April 2022 and is subject to change

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BANQUETTE PORTFOLIO MATRIX | 2023

Product	Aglio	Finocchio	Peperoncino	Rosmarino
Model #	26684-103	26684-203	26684-303	26684-403
Starting List Price *	$2025	$2130	$2910	$1750
Overall Height	42" (1065 mm)	36" (915 mm)	60" (1525 mm)	32" (810 mm)
Custom Dimensions	Optional	Optional	Optional	Optional
Seat Construction	Full Box Sinuous Spring Seat	Sinuous Spring Seat	Sinuous Spring Seat	Fully Box with Internal Webbing
Riser Style: Kickplate Box	Standard	Standard	Standard in addition to Metal Legs	Standard
Riser Style: Metal Legs	Optional	Optional	Optional	Optional
Riser Style: Wood Legs	Optional	Optional	Optional	Optional
Base Style: Upholstery	Optional	Optional	Optional	Optional
Base Style: Wood	Optional	Optional	Optional	Optional
Upholstery: Solid	Standard	Standard	Standard	Standard
Upholstery: Channeling	Optional	Optional	Optional	Optional
Upholstery: Tufting	Optional	Optional	Optional	Optional
Power	Yes	Yes	Yes	Yes
Pulito Eligible	Yes	Yes	Yes	Yes
Lead Time	4-6 weeks	4-6 weeks	4-6 weeks	4-6 weeks
Quick Ship Eligible	No	No	No	No

* Prices are LIST, GRADE 1/COM and do not include installation
** Freight is extra on all Banquette sales

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BANQUETTES CHECK LIST | 2023

Project Name: .....
E-mail: .....

Contact Name: .....
Phone Number: .....

LAY-OUT

Borgo lay-out to be sent via e-mail (file.dwg) * Please enclose drawing with dimensions or send .dwg file
Seats Required Per Booth / Banquette: .....
Number of Booths / Banquette Required: .....
Booths / Banquette will be placed in an: ○ Open Space ○ Against a Wall ○ Combination of Both

APPLICATION

- ○ Hospitality
- ○ Corporate
- ○ Healthcare
- ○ Education
- ○ Other: .....

CONFIGURATION

- ○ Straight
- ○ Square Corner
- ○ Curved

RISER TYPE

- ○ Fixed
- ○ Removable

RISER STYLE

- ○ Kickplate Box
- ○ Wood Legs
- ○ Metal Legs

OUTSIDE BACK

- ○ Unfinished (against a wall)
- ○ Finished (freestanding)

SEAT ANGLE

- ○ Flat
- ○ Backward Slope

SEAT UPHOLSTERY FINISH

- ○ Solid (-S)
- ○ Channel: Vertical (-VC)
- ○ Tufted: No Button (-NT)

BACK ANGLE

- ○ Straight (90°)
- ○ Reclined

BACK UPHOLSTERY FINISH

- ○ Solid (-S)
- ○ Channel: Vertical (-VC)
- ○ Channel: Horizontal (-HC)
- ○ Tufted: No Button (-NT)
- ○ Tufted: Diamond (-DT)
- ○ Tufted: Square Button (-ST)

BACK HEIGHT

- ○ High Back (48")
- ○ Mid Back (36")
- ○ Low Back (32")

OPTIONS

- ○ Power Source
- ○ Pulito

LAMINATE COLOR (if applicable)

Color: .....

WOOD STAIN (if applicable)

Color: .....

METAL COLOR (if applicable)

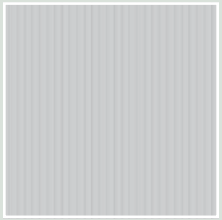
Color: .....

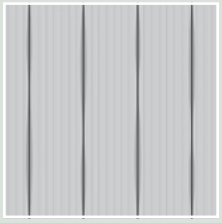
UPHOLSTERY (if applicable)

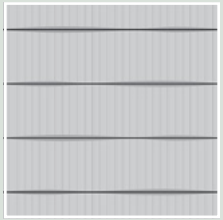
Manufacturer: .....
Pattern: .....
Color: .....

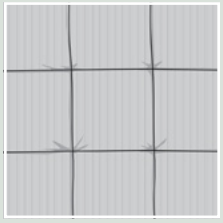
DUAL-UPHOLSTERY (if applicable)

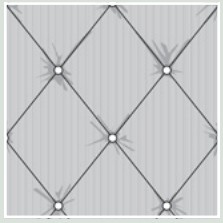
Manufacturer: .....
Pattern: .....
Color: .....

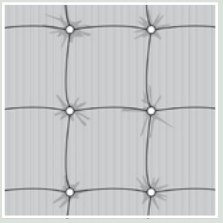

Solid (-S)


Channel: Vertical (-VC)


Channel: Horizontal (-HC)


Tufted: No Button (-NT)


Tufted: Diamond (-DT)


Tufted: Square (-ST)

* Please note that the above checklist is a general form and some options may not be available fo all product lines

FIXED SEATING BUDGET PRICING | 2023

	AUDITORIUM				LECTURE HALL	
Product	**Primo**	**Moncton**	**Stylos**	**Tempo**	**Omnia Evolution**	**Delphie**
Net Price * (Per Position)	$325 Net	$400 Net	$550 Net	$700 Net	$315 Net (Seating Only)	$430 Net (Table & Ari Seat)
Common Options *	+$75 Net for Tablet	+$90 Net for Tablet	+$120 Net for Tablet	+$120 Net for Tablet	+$190 Net Individual Flip-Up Table +$110 Net Continuous Fixed Table	+$85 Net Modesty
Center to Center	21.25" Standard 22" Comfort	21.25" Standard 22" Comfort	20.5" Compact 21.75" Standard 22.75" Comfort 26.75" Bariatric	21.25" Standard 22" Comfort 23.5" Bariatric	20" Compact 21.65" Standard 23.65" Comfort	Varies
Arm Width	2.25"	2.25"	2"	2.75" / 3.5"	N/A	N/A
Minimum Riser Depths **	29.88" (740 mm) (Seat Only) 38.88" (990 mm) (Tablet)	30.63" (778 mm) (Seat Only) 38.03" (966 mm) (Tablet)	29.38" (750 mm) (Seat and Tablet) 31.46" (799 mm) (Anti-Panic Table)	31.50" (800 mm) (Seat and Tablet) 33.46" (850 mm) (Anti-Panic Table)	22.01" (559 mm) (Seat Only) 35.43" (900 mm) (Anti-Panic Table)	47.75" (1215 mm)
Arm Cap Options	Upholstered Polypropylene Solid Wood	Upholstered Polypropylene Solid Wood	Upholstered Polypropylene Wood	Upholstered Solid Wood	N/A	N/A
Open Side Standard	Yes	Yes	No	No	Yes	N/A
Closed Side to the Floor (Full Leg)	No	No	Yes	Yes	No	Yes
Beam Options	No	No	Yes	No	Yes	Yes
Cylinder for Air Diffusion	No	No	Yes	No	No	No
Free Standing	Yes	Yes	Yes	Yes	Yes	Yes
Fold-Away Tablet 226 x 309 mm	240 x 380 mm	260 x 355 mm	No	No	No	N/A
Fold-Away Tablet 295 x 320 mm	No	No	Yes	Yes	No	N/A
Anti-Panic Table	Yes (straight rows only)	Yes (straight rows only)	Yes (straight rows only)	Yes (straight rows only)	Yes	N/A
Multi-Media Module	Yes	Yes	Yes (armrest or lower part of arm)	Yes (armrest or lower part of arm)	Yes	Yes (surface or under surface mounted)
Full Wood Back	Yes	Yes	Yes	Yes	Yes	Can be fitted with a variety of wood, poly and upholstered seating options from Borgo's standard line.
Half Wood Back	No	No	Yes	Yes	No	
Seat Construction	Metal Frame with Sinuous Springs	Metal Frame with Sinuous Springs	Wood with optional Mirco Springs	Metal Frame with Pirelli Webbing	Metal Frame with Pirelli Webbing	
Wood Underseat	Yes	Yes	Yes	Yes	Yes	
Wood End Panel	Yes	Yes	Yes	Yes	Yes	
High Back	Yes	No	Yes	Yes	No	

* Prices are Budget Dealer NET, GRADE 1/COM and do not include installation
** Minimum Riser depth are based on US and International building code

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FIXED SEATING CHECK LIST | 2023

Project Name: ..... Contact Name: .....
E-mail: ..... Phone Number: .....

LAY-OUT

Borgo lay-out to be sent via e-mail (file.dwg) * Please enclose drawing with dimensions or send .dwg file
Seats Required: .....
Number of Rows: .....
Straight Rows or on a Radius: .....

FLOOR TYPE

When floor anchors are requested, it is necessary to know the type of floor; it is not important to know the covering (wooden floor, linoleum, floor tile, marble) and the under-floor foundation.
Typically, Borgo does not supply floor anchors.

○ Concrete Thickness: ..... Inches (cm) ○ Balcony ○ Wooden Platform
○ Other: .....
Inform about the kind of covering of the floor: ○ Wall-to-Wall Carpet ○ Other: .....

INCLINATION OF THE FLOOR (VERY IMPORTANT)

○ Flat floor
○ Inclined floor (Please inform the degrees inclination and the place where inclination starts)
○ Steps Height: ..... Inches (cm) and Seat Width: ..... Inches (cm)
in ○ Constant Dimensions or ○ Variable Dimensions
○ Riser Mounted (not available on all models)

APPLICATION

○ Lecture Hall
○ Auditorium
○ Performing Arts
○ Training Room
○ Other: .....

BACK HEIGHT

○ High Back
○ Mid Back
○ Low Back

OUTSIDE BACK

○ Plastic
○ Upholstered
○ Laminate
○ Wood

TABLET

○ Yes
○ No

UNDERSEAT

○ Plastic
○ Upholstered
○ Laminate
○ Wood

SEAT WIDTH

○ Standard (Center-to-Center 20-22")
○ Comfort (Center-to-Center 22-24")
○ Bariatric (Center-to-Center 24" +)

ARM CAPS

○ Plastic
○ Upholstered
○ Wood

UPHOLSTERY

Manufacturer: .....
Pattern: .....
Color: .....

OPTIONS

○ Power / USB
○ Cup Holder
○ Flip Up Arm
○ Adaptive Seating

NUMBERING

○ Seat Number
○ Aisle Number

MOVEABLE BEAM

○ 1 Seat
○ 2 Seats
○ 3 Seats

END ROW LIGHT

○ Incandescent
○ L.E.D.

METAL COLOR

○ Black (standard)
○ Minimum 200 pieces for Custom Color: .....

* Please note that the above checklist is a general form and some options may not be available for all product lines

NCPA CONTRACT DEALER PROGRAM

Offering NCPA Members Purchasing Solutions for a Variety of Environments

Auditorium/Lecture Hall/Classroom | Lounge & Common Areas | Multi-Purpose | Custom Solutions

CONTRACT INFORMATION

BORGO CONTRACT NUMBER:
07-80

CONTRACT TERM:
September 1, 2022 to September 30, 2025

PRODUCTS AVAILABLE:
All items offered by Borgo

ELIGIBLE MEMBERS:
NCPA currently serves entities, such as nonprofit organizations and state and local governments, including, but not limited to:

- K-12 School Districts
- Charter Schools
- Private Schools/Daycare Centers
- Colleges and Universities (State and Private)
- Cities/Municipalities/Counties
- Local Governments
- State Agencies
- Healthcare Organizations
- Church & Religious Organizations
- Nonprofit Corporations

TIPS MEMBER PRICING

END USER DISCOUNT:

- 52% off the list price (invoiced by the local Participating Dealer).
- Installation and other services can be negotiated independently by the local Participating Dealer and added to the invoice.

PARTICIPATING DEALER INFORMATION:

- For all orders pursuant to the NCPA contract, Borgo will invoice Participating Dealer at the same 52% discount.
- Dealer Fees paid by Borgo equal 18% of the net sale (net sale is defined as the total net product amount less the actual freight expense paid by Borgo). Exception: Fixed Seating installations are compensated at 12% of the net sale.

National Cooperative Purchasing Alliance (NCPA) | An OMNIA Partners Company

TIPS CONTRACT DEALER PROGRAM

Offering TIPS Members Purchasing Solutions for a Variety of Environments
Lounge & Common Areas | Multi-Purpose | Auditorium/Lecture Hall/Classroom | Specialty

CONTRACT INFORMATION

BORGO CONTRACT NUMBER & CONTRACT TERM:

Furniture, Furnishings, and Services (**200301**)
May 31, 2023 through May 31, 2028

Auditorium, Stadium, Field Seating, Bleachers and Installation Services (**20080101**)
October 31, 2020 through October 31, 2023

PRODUCTS AVAILABLE:

All items offered by Borgo

ELIGIBLE MEMBERS:

TIPS currently serves entities, such as nonprofit organizations and state and local governments, including but not limited to:

- K-12 School Districts
- Charter Schools
- Private Schools/Daycare Centers
- Colleges and Universities (State and Private)
- Cities/Municipalities/Counties
- Parishes/Churches
- Charitable Organizations
- State Agencies
- Emergency Services Districts
- Other Entities with Legislated Purchasing/Bidding Requirements

TIPS MEMBER PRICING

END USER DISCOUNT:

- 52% off the list price (invoiced by the Participating Dealer)

PARTICIPATING DEALER INFORMATION:

- For all orders pursuant to the TIPS contract, Borgo will invoice Participating Dealer at the same 52% discount.
- Dealer Fees paid by Borgo equal 18% of the net sale (net sale is defined as the total net product amount less the actual freight expense paid by Borgo). Exception: Fixed Seating installations are compensated at 12% of the net sale.
- Installation and other services can be negotiated independently by the Participating Dealer and added to their invoice.

The Interlocal Purchasing System (TIPS)

GSA CONTRACT FEDERAL SUPPLY SERVICE

Multiple Award Schedule – Furniture Categories include Common Areas/Lounge, Multi-Purpose, Auditorium, Lecture Halls, Training Room, Hospitality, Healthcare and More.

Contract Number: GS-27F-0004T
DUNS#: 247639206 CAGE Code: L0581
Contract Period: Valid through November 15, 2026
Business Size: Other than Small
Tax ID: 100585041

Special Item Numbers (SIN):

33721	Office Furniture
33721T	Training Room, Auditorium and Theater Furniture
OLM	Order-Level-Materials

Geographic Coverage:

Continental United States
(Call for shipments to Hawaii, Puerto Rico, Alaska and other worldwide locations)

Discount:

SIN 33721

56.9% off published List Price for single orders to one location under $50,000.00 Net
59.3% off published List Price for single orders to one location over $50,000.00 Net

SIN 33721T

57.9% off published List Price for single orders to one location

Freight Program:

FOB Origin pre-paid and add to Continental US locations. Borgo pays freight charges on single shipments equaling $25,000.00 Net or more.

Freight charges to Hawaii, Alaska & Puerto Rico are calculated on an individual order basis.

Freight Factor is based on dock to dock delivery with no special instructions.

Maximum Order:

$250,000.00

Minimum Order:

$100.00

Warranty:

Borgo Contract Seating Limited Lifetime Warranty applies to this contract. See Price List for complete details and exclusions.

Ordering Address/Point of Production:

324 Carlingview Drive
Toronto, Ontario, Canada
M9W 5G5

Prompt Payment Terms:

Net 30 days

Credit Cards/Government Purchase Cards Accepted:

Visa and Master Card. Government Credit Cards are accepted for purchases below or above the micro purchase threshold.

Participating Dealers:

Call for information regarding a Servicing Dealer in your area.

SAM:

Borgo contract Seating is registered in the System for Award Management (SAM).

Payment Address:

324 Carlingview Drive
Toronto, Ontario, Canada
M9W 5G5

Time of Delivery:

90 Days or Sooner. Call for expedited delivery.

For Customer Service, please call Borgo Contract Seating at 416-679-8133 or Toll Free at 1-888-312-6746

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DEALER SPIFF PROGRAM | 2023

SOFT SEATING

- Ascot
- Cameron
- Naxos
- Naxos Acoustic*
- Privée*
- Townsend
- Townsend Elite

$10 / chair
$20 / loveseat
$30 / sofa

* $30 for Single or Double Seat models

TASK SEATING

- Jendra
- L'Aqua
- PG Series
- Remo

$20 / chair

COMMON AREA SEATING

- Cheer
- Jolly
- Life
- Mya
- Nest
- Nibia
- Scala

$10 / chair

MULTI-PURPOSE SEATING

- Ari
- Ingrid
- Mariquita
- Mindy
- Mork
- Tazza
- Zero9

$5 / chair

- Dealer Salesperson must complete the Registration Form below and email/fax to Borgo with their initial order. Borgo will then issue a Spiff Account Number.
- All subsequent orders must include the Salesperson's Name and personal Spiff Account Number to be eligible for Spiff payment.
- Borgo will issue Spiff checks in the Salesperson's name by the end of the following month after invoice has been paid in full. Checks will be held until a $75 minimum has been earned.
- Individuals receiving Spiff payments are responsible for reporting this income on their tax returns.
- Borgo reserves the right to revise the program at its discretion.

DEALER SALESPERSON REGISTRATION FORM

DEALER NAME: .....

DEALER SALESPERSON NAME: .....

MAILING ADDRESS: .....

CITY: .....

STATE: .....

ZIP/POSTAL CODE: .....

PHONE NUMBER: .....

E-MAIL ADDRESS: .....

EMAIL REGISTRATION FORM TO:
SALES@BORGO.COM

FAX REGISTRATION FORM TO:
416.679.8139

DISCOUNT AND FREIGHT PROGRAMS | 2023

STANDARD DEALER DISCOUNTS

50/20% Off or 50/10% Off

On Orders over $3,000 Net, Free Freight*

* To one shipping location, in Continental United States of America, with a loading dock

On Order under $3,000 Net

Destination points East of the Mississippi River – $200 NET Flat Rate
Destination points West of the Mississippi River – $275 NET Flat Rate
Freight to Hawaii & Alaska is Calculated on an individual order basis

SPECIAL PROJECT DISCOUNTS

Please contact National Sales Manager

SHOWROOM DISCOUNTS

70% Off List, Freight Extra

FIXED SEATING

Quotes provided by Borgo Fixed Seating Project Manager
NET pricing quoted on Fixed Seating jobs
Installation is extra, unless specified

Visit the link below to view Borgo's DIGITAL ONLY Price List
www.borgo.com/borgo-price-list/

Or scan the barcode below

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PORTFOLIO OVERVIEW

Below is a sample listing of Borgo's projects:

- **Acadia University** | Wolfsville, Canada
- **American University** | Washington, DC
- **Baylor University** | Waco, TX
- **Baltimore Orioles** | Baltimore, MD
- **Banner Health** | Fort Collins, CO
- **Bonfire Project** | Chicago, IL
- **Camp Humphreys** | Gyeonnggi-do, South Korea
- **Camp Pendleton Marine Corps Base** | Camp Pendleton, CA
- **Cannon Air Force Base** | Clovis, NM
- **Caribbean Airlines** | Piarco, Trinidad and Tobago
- **Carl Albert State College** | Poteau, OK
- **Carversteak** | Las Vegas, NV
- **Charlottetown Airport** | Charlottetown, Canada
- **CHICA Las Vegas** | Las Vegas, NV
- **City of Laredo** | Laredo, TX
- **Clark County** | Clark County, NV
- **Copperfin Credit Union** | Thunder Bay, Canada
- **Cornell University** | Ithaca, NY
- **Dalhousie University** | Halifax, Canada
- **Dallas Market Center** | Dallas, TX
- **Da Vinci Schools** | El Segundo, CA
- **Davis Monthan-Tucson Air Force Base** | Tucson, AZ
- **Dominion Energy Services** | Surry, VA
- **El Paso County 911 District** | El Paso, TX
- **Enterprise Rent-a-Car** | St. Louis, MO
- **Expedia** | Vancouver, Canada
- **Fort Lee Military Base** | Fort Lee, VA
- **G Adventures Base Camp** | Toronto, Canada
- **George Mason University** | Fairfax, VA
- **HCA Healthcare** | Nashville, TN
- **Hickman AFB** | Hickman, HI
- **Kassi Beach Club** | Las Vegas, NV
- **Kentucky Correctional Industries** | Frankfort, KY
- **London Hunt & Country Club** | London, Canada
- **Longview Public Library** | Longview, TX
- **Lutheran High School** | St Peters, MO
- **Mega Bar** | Las Vegas, NV
- **National Institutes of Health** | Bethesda, MD
- **Nellis Air Force Base** | Las Vegas, NV
- **New Jersey Institute of Technology** | Newark, NJ
- **New Mexico Highlands University** | Las Vegas, NM
- **Nike** | Bethlehem, PA
- **North Carolina State University** | Raleigh, NC
- **North Conway Library** | North Conway, NH
- **Northeastern State University** | Tahlequah, OK
- **North Vancouver Kiwanis Care Home** | North Vancouver, Canada
- **Ottawa Court House** | Ottawa, Canada
- **Powhatan Middle School** | Powhatan, VA
- **Region of Waterloo International Airport** | Waterloo, Canada
- **Royal University Hospital** | Saskatoon, Canada
- **Sapori Italian Street Food** | Halifax, Canada
- **Saugus High School** | Saugus, MA
- **Shangri-La Luxury Hotel** | Toronto, Canada
- **Sheridan College** | Toronto, Canada
- **Skeletal Dynamics** | Kendall, FL
- **Soho VFX** | Toronto, Canada
- **St. Louis Arch Visitor Center** | St. Louis, MO
- **St. Michael's Hospital** | Toronto, Canada
- **Sugar Factory** | Las Vegas, NV
- **Tenaris Bay City** | Bay City, TX
- **Tinker Air Force Base** | Oklahoma City, OK
- **The Pentagon** | Arlington, VA
- **The Toronto Maple Leafs** | Toronto, Canada
- **Topgolf Swing Suite** | Mescalero, NM
- **United States International Trade Commission** | Washington, D.C.
- **University of Findlay** | Findlay, OH
- **University of Maine** | Orono, MA
- **University of Maryland** | College Park, MD
- **University of North Dakota** | Grand Forks, ND
- **University of North Texas** | Denton, TX
- **University of Puerto Rico** | San Juan, Puerto Rico
- **University of Toronto** | Toronto, Canada
- **University of Windsor** | Windsor, Canada
- **U.S Army Fort Hood** | Fort Hood, TX
- **US Department of Labor** | Washington, DC
- **Warner Bros. Studios** | Burbank, CA
- **Washington State Correctional Industries** | Tumwater, WA
- **Western Medical Clinic Medical Corporation** | Brandon, Canada
- **Wichita Mountains Wildlife Refuge** | Comanche County, OK
- **Workday, Inc** | Pleasanton, CA

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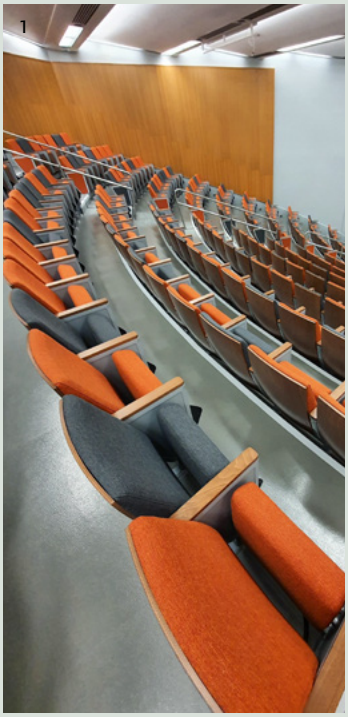
PORTFOLIO OVERVIEW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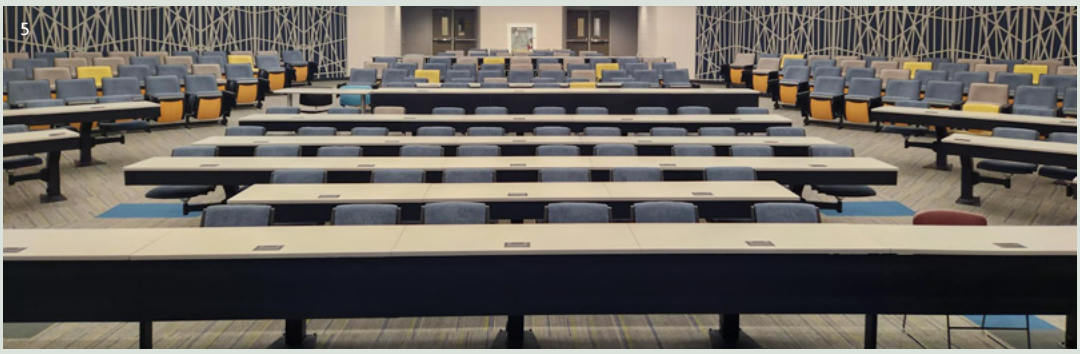
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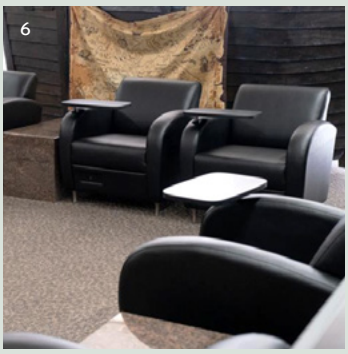
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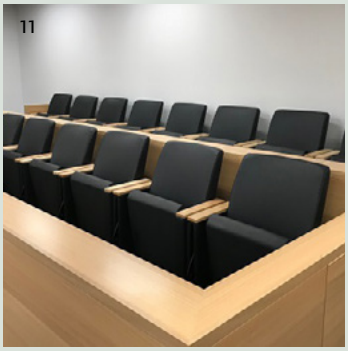
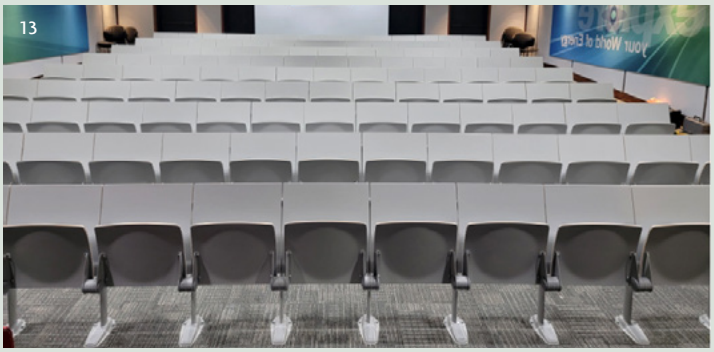
1. British Columbia Institute of Technology (stylos) | 2. Cégep de Saint-Hyacinthe (tazza) | 3. Regus (nibia)
4. Windsor Arms Hotel (banquette) | 5. University of Windsor (primo & delphie with kentra seats) | 6. Longview Public Library (amelia)
7. Buffalo Bar Grill (banquette) | 8. Pentecostal Church (primo)

PORTFOLIO OVERVIEW





9. Thon Hotel (logica) | 10. Waterloo International Airport (union beam)
11. Palais de Justice de Sherbrooke (stylos) | 12. Waterscapes (banquette) | 13. Duke Energy (omnia evolution)
14. Bedford Row (scala) | 15. University of Maryland (zero9) | 16. Woodlawn Library (cameron)

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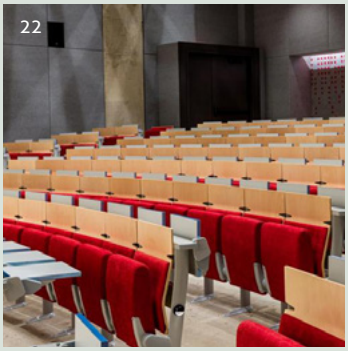
PORTFOLIO OVERVIEW



17. Torghele's (cori) | 18. Saugus Middle-High School (mariquita) | 19. The Berkeley (moncton)
20. Lutheran High School (primo) | 21. Gateway Arch Park (zero9) | 22. NJIT (omnia evolution)
23. University of Findlay (thesi with ari seats) | 24. OVO Centre (ascot)

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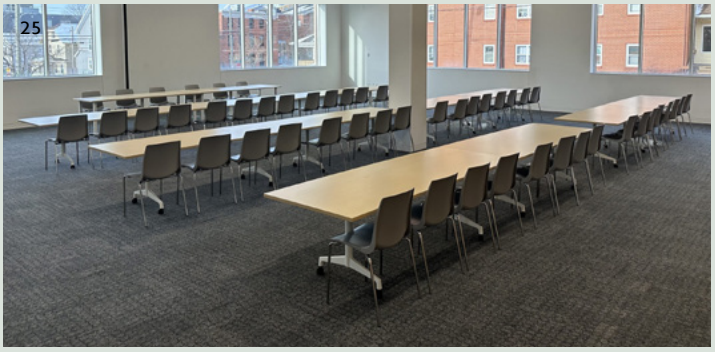
PORTFOLIO OVERVIEW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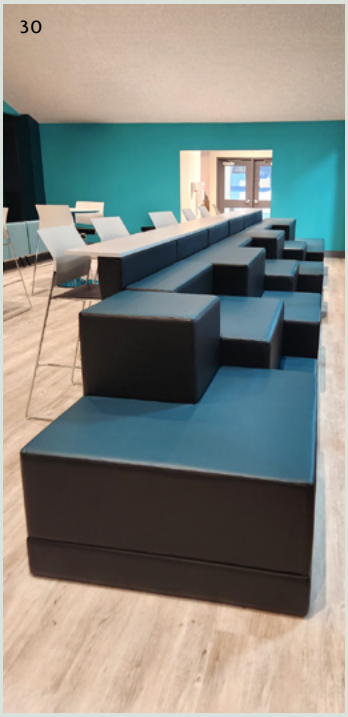
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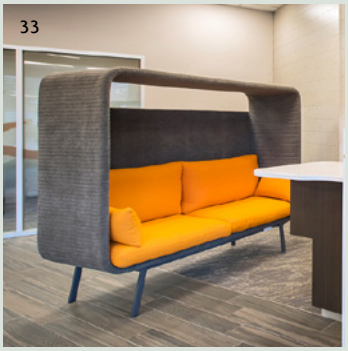
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25. Charlottetown Library Learning Centre (ari) | 26. NBCC (erica) | 27. Western Medical Clinic (Kentra Beam)
28. Fort Hood AFB (primo) | 29. Barrie Lasik Centre (casa) | 30. Cheer Sport Sharks (scala) | 31. Caribbean Airline Lounge (ingrid)
32. Longview Public Library (amelia mini) | 33. Copperfin (privée) | 34. Bonfire Women (net)

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CASE STUDY

CHARLOTTETOWN LIBRARY LEARNING CENTRE

design firm: Nine Yards Studio

With the rapid advancement of technology and the ability to easily access information, libraries have demonstrated a tremendous ability to adapt by becoming innovative, thoughtful, maximum-use spaces aimed at serving and inspiring their patrons across their lifespan and Borgo was able to supply seating solutions that would best optimize the space.

SUCCESSFULLY MANUFACTURED

The library showcases Borgo's most popular products, including the company's signature lounge and multi-purpose seating solutions Naxos and Zero9.

MODERN DAY WORK ENVIRONMENTS

As more and more workers move away from their offices, the library is there to serve its visitors with everything one could need in an average workday.

SERVING THE COMMUNITY

Among many objectives, the library is a place to gather and learn. The new space features a welcoming café, private meeting spaces, separate areas for children, a community kitchen, recording and podcast studios, and areas for private and public functions.

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CASE STUDY

CARIBBEAN AIRLINES LOUNGE

design firms: Rejane Limited and Abiola Andrews

The Caribbean Identity represents a bigger picture of language and tradition that is deeply rooted in love, acceptance, hospitality, and strength. Caribbean Airlines wanted to do their part to help share the message of the Caribbean Identity and the remodel of the lounge offered the company a chance to not only refresh and redefine their space, but to share the power in Caribbean culture.

THE CARIBBEAN IDENTITY

A large component of the aesthetics of the lounge was the use of a bold color palette to create a space that represents the Caribbean.

ACCESSIBILITY & FUNCTIONALITY

The workstations give immediate access to technological tools and provide comfortable seating to promote concentration and encourage productivity.

A QUICK HIATUS

Borgo successfully manufactured soft seating units, privacy pods, custom banquettes, dining chairs and stools, tables, and office chairs for the lounge.

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FABRIC PROGRAM | 2023

FABRICS LISTED BY GRADE

* Denotes Quick Ship Eligible Fabric

GRADE 1
Arlo | Ennis Fabrics *
Challenger | Ennis Fabrics *
Foundation | Ennis Fabrics *
Franklin | Ennis Fabrics *
Heavenly | Ennis Fabrics *

GRADE 2
Connelly | Culp Contract
Dillon | Culp Contract
Dorest | Culp Contract
Flex | Geo.Sheard Fabrics
Genesis | Geo.Sheard Fabrics
Hopsack | Geo.Sheard Fabrics
Oasis | Geo.Sheard Fabrics
Pixel | Geo.Sheard Fabrics
Quadrille | Guildford of Maine
Stitch | Guildford of Maine
Tangent | Geo.Sheard Fabrics
Titanium | Geo.Sheard Fabrics
Turner | Ennis Fabrics

GRADE 3
Cloud Nine | Geo.Sheard Fabrics
Crosslink | Geo.Sheard Fabrics
Purl | Culp Contract
Synopsis | Guildford of Maine
To the Point | Guildford of Maine
Tome | Culp Contract
Vibes | Master Fabrics

GRADE 4
Aristocrat | Mayer Fabric
Disco | Mayer Fabric
Excerpt | Guildford of Maine
Fedora | Mayer Fabrics
Illumination | Geo.Sheard Fabrics
Inspiration | Geo.Sheard Fabrics
Jitterbug | Mayer Fabric
Key Largo | Mayer Fabrics
Optic | Mayer Fabrics
Social Network | Mayer Fabric
Wicker | Ennis Fabrics

GRADE 5
Caressa | Mayer Fabric
Staccato | Guildford of Maine

GRADE 6
Ace | Momentum Textiles
Blazer | Camira Fabrics
Expo | Momentum Textiles
Insight | Momentum Textiles
Perk | Momentum Textiles

GRADE 7
Finale | Mayer Fabric
Hue | Momentum Textiles
Marathon | Momentum Textiles
Odyssey | Momentum Textiles

GRADE 8
Brisa | Ultrafabrics
Brisa Distressed | Ultrafabrics
Canter | Momentum Textiles
Gravity | Mayer Fabric
Knack | Momentum Textiles
Matter | Mayer Fabric
Promessa | Ultrafabrics
Ultraleather | Ultrafabrics

GRADE 9
Track | Camira Fabrics

GRADE 10
Beeline | Momentum Textiles
Relativity | Mayer Fabric
Static | Mayer Fabric

GRADE 11
Apollo Silicone | Mayer Fabric
Molecule | Mayer Fabric
Vector | Mayer Fabric

Grade 16
Jubilee | EnviroLeather
Providence | EnviroLeather

LEATHER
Dublin | CTL Leather
Fabian | Green Hides
Lena | Green Hides
Madras | CTL Leather
Sierra | Green Hides
Vulcano | Green Hides

Borgo can and will grade in any COM (Customer's Own Material) upon request

Memo Samples are available upon request
Please email serena@borgo.com

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GRADE 1 & QUICK SHIP TEXTILES

ARLO

100% Polyester

TRUFFLE | SEAL | SILVER | OATMEAL | NUTMEG | ALPINE | MIDNIGHT | PETROL | CRANBERRY

For more colors, see the Arlo swatch card

CHALLENGER

100% Vinyl

RAVEN | DOVE | WHITE CAP | CHAMPAGNE | AMBER | MEADOW | ROYAL | PLUM | GARNET

For more colors, see the Challenger swatch card

FOUNDATION

100% Polyester

LICORICE | STEEL | LINEN | SADDLEWOOD | COFFEE | OLD GOLD | AIR | ZANTIUM | RADIANT ORCHID

For more colors, see the Foundation swatch card

FRANKLIN

100% Polyester

BLACK | SMOKE | SNOW | FAWN | CAMEL | LIMA | IMPERIAL | DEEP PURPLE | THEATRE RED

For more colors, see the Franklin swatch card

HEAVENLY

100% Polyester

CAVIAR | MINERAL | OYSTER | CARMEL | RUSSET | CHARTREUSE | CAPITOL BLUE | PLUM | MULBERRY

For more colors, see the Heavenly swatch card

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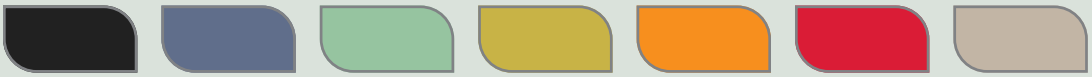
POLYPROPYLENE COLORS | 2023

ARI

BLACK | LIGHT-GRAY | WHITE | SAPPHIRE | LAWN | ORANGE | RED | TOASTED

ATTIVO

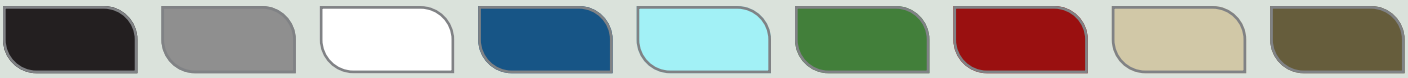


BLACK | BLUE | GREEN | YELLOW | ORANGE | RED | TAUPE

CELL

BLACK | SILICIA GRAY | WHITE | CAPRI BLUE | GREEN | YELLOW | RED

FLEX



BLACK | GRAY | WHITE | AZURE | AQUA | GREEN | RED | SAND | TERRA

KENTRA

BLACK | LIGHT-GRAY | WHITE | BLUE | CHERRY

MARIQUITA

BLACK | WHITE | FUCHSIA | SAPPHIRE | AVIO | FOREST | RED | TOASTED

MORK & MINDY

ROAD | SNOWBALL | VIOLET | HORIZON | PEPPERMINT | MILKY | SANDY | SUNSPLASH

NET

BLACK | GRAY | WHITE | GREEN | RED | SAND

TAZZA

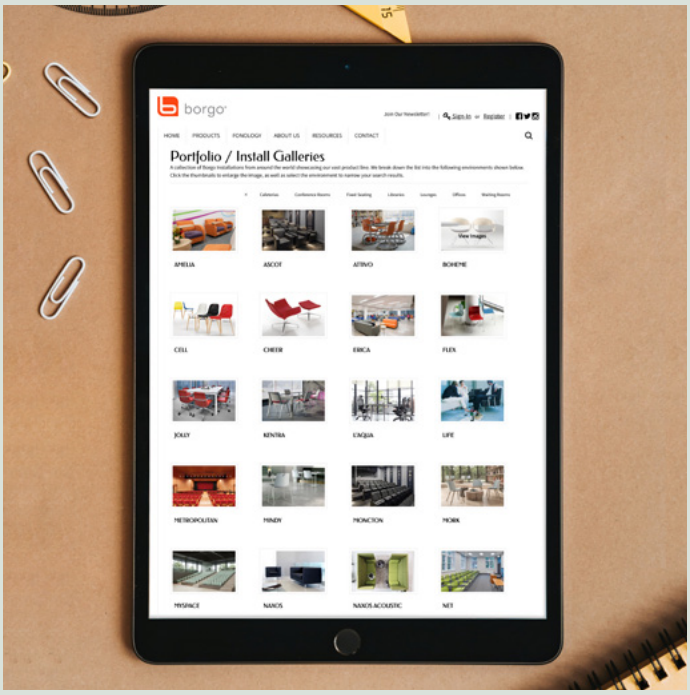
BLACK | OYSTER | MOSS | MUSTARD

ZERO9 & ZERO9 HD

BLACK | ANTHRACITE | GRAY | WHITE | COBALT BLUE | RED | ORANGE | BEIGE

While every effort is made to present an accurate reproduction as possible, colors on actual products may vary slightly from digital reproductions.

WHERE TO FIND MORE INFORMATION ABOUT BORGO?



BORGO WEBSITE
www.borgo.com

BORGO PRESENTATION
www.borgo.com/tpbpres

MY RESOURCE LIBRARY
https://home.myresourcelibrary.com/product-tag/borgo

INDEAL
www.indeal.org

FREQUENTLY ASKED QUESTIONS

WHAT DOES "BORGO" MEAN?

"Borgo" is Italian for "village." After all, it takes a village to design a space!

DOES BORGO DO COM (CUSTOMER'S OWN MATERIAL)?

Yes, when Borgo was founded 39 years ago, our core business was upholstery work and we have never strayed away from offering custom upholstery options!

WHERE DO I SHIP COM FABRICS TO?

324 Carlingview Drive
Toronto, Ontario, Canada
M9W 5G5

WHAT IS THE WEIGHT CAPACITY FOR YOUR CHAIRS?

Generally speaking, the weight capacity for our chairs is 300 pounds (136 kilograms) per seating position.

DO YOU HAVE ANY PRESENTATIONS?

We are constantly updating and improving our product offering; find the latest and greatest on our website.
We have a PowerPoint presentation available for download at borgo.com/tpbpres.

DO YOU HAVE ANY CASE STUDIES WE CAN REFERENCE?

To access our case studies online, visit borgo.com/casestudies.

DO YOU HAVE ANY CAD SYMBOLS OR REVIT FILES WE CAN USE?

To access our CAD Symbols and Revit files online, visit borgo.com/login/cad-drawingssymbols.

WHERE CAN I ACCESS A DIGITAL COPY OF THESE SALES TOOLS?

To access our sales tools online, visit borgo.com/sales-tools.
Make sure check this link regularly as our sales tools are always being updated.

WHO DO I CONTACT FOR MEMO SAMPLES?

E-mail serena@borgo.com for any memo sample requests.

DOES BORGO HAVE ANY ENVIRONMENTAL CERTIFICATES?

We do have an Environmental Policy and are ISO 14001 (International Organization for Standardization – Environmental Management System) certified. We have Green Data sheets available for all of our products which include any possible lead points. We are ANSI-BIFMA e3-2014 Compliant (Gold Status) and have AmeriGreen Strategies Certificate.

WHERE ARE YOUR PRODUCTS MANUFACTURED?

Efficiency, productivity and dependability are Borgo's priorities. That is why within the walls of our factory located in Toronto, you will find two state of the art CNC machines that are used to cut fabrics, vinyls, leathers and wood in our effort to encourage proficiency, increase accuracy and limit waste. In addition, Borgo makes all soft seating frames in house to order. By taking the necessary measures to increase our productivity, it allows us to give our customers the best prices, the quickest lead times, and real customization!

KEY CONTACTS | 2023

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SERENA PANETTA | serena@borgo.com
T. 416.679.8133 **X 225**

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Toronto, Ontario
M9W 5G5
Canada

Telephone: 416.679.8133
Toll Free: 1.888.31BORGO(26746)
Fax: 416.679.8139

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PRODUCT LINE | 2023

LOUNGE SEATING

Amelia
Amelia Mini
Ascot
Bentlee
Block
Brandon
Cameron
Cheer
Erica
Erica Mini
Fundy
Jolly
Keaton
Life
Milano
Mya
Naxos
Naxos Acoustic
Nest
Nibia
Nonno
PF3
Point
Privée
Saudi
Scala
Smile
Teorema
Tiffany
Townsend
Townsend Elite

ACOUSTIC

Pra
Privée Wall Canopy
Walle

FIXED SEATING

Auditorium, Lecture Hall & Classroom

Delphie
Fisso Table
Metropolitan
Metropolitan Opera
Moncton
MySpace
Omnia Evolution
Premiere
Primo
Stylos
Tempo
Thesi
Venus

BEAM SEATING

Ari Beam
Kentra Beam
Mariquita Beam
Tazza Beam
Union Beam

MULTI-PURPOSE SEATING

Ari
Attivo
Calla
Cell
Flex
Granchi
Ingrid
Kentra
Mariquita
Mindy
Mork
Net
Tazza
Zero9
Zero9 HD

OFFICE | GUEST SEATING

Boheme
Fila
Jendra
L'Aqua
Millenium
PG Series
Remo
Rete
Zero7

HEALTHCARE PORTFOLIO

Alza
Casa
Familia
Nonna
Notte
Sera
Silver Age

HOSPITALITY PORTFOLIO

Azzurra
Chase
Cori
Erlene
Euforia
Evangeline
Evita
Julia
Kellee
Logica
Newport
Parson
Sharen
Triston
Zenith

BANQUETTE PORTFOLIO

Aglio
Finocchio
Peperoncino
Rosmarino

TABLES

Alza
Calla
Naxos
Smile

borgo®

NOTES

borgo
Borgo Contract Seating
www.borgo.com | sales@borgo.com
Toll Free. 1 888 31 BORGO (26746)