

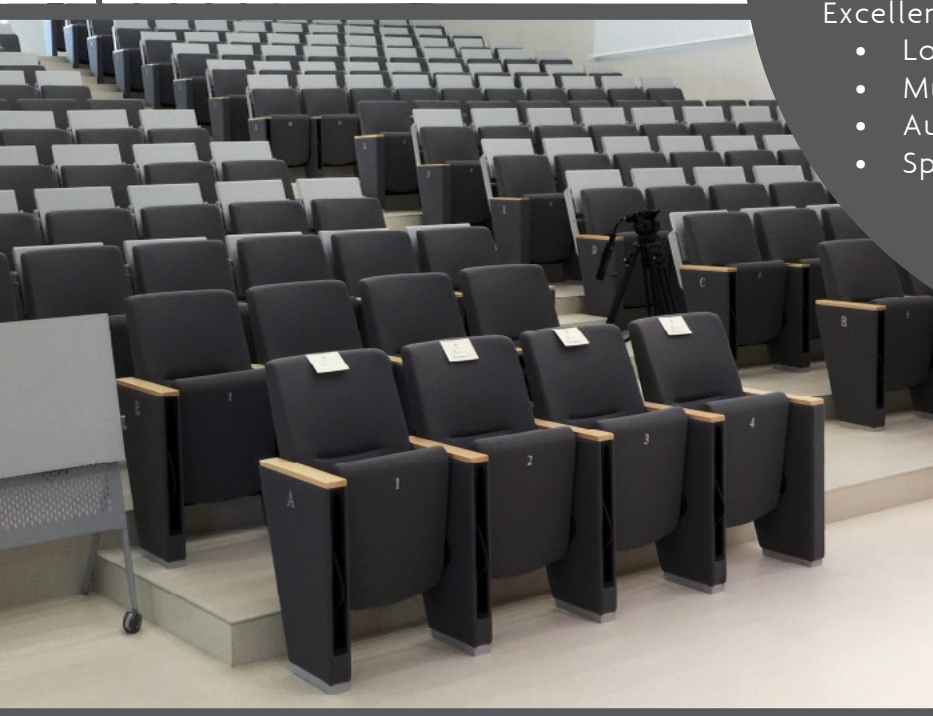


TIPS Contract MEMBER INFO

Offering TIPS Members purchasing solutions
for a variety of environments

Excellence in Contract Seating:

- Lounge & Common Areas
- Multi-Purpose
- Auditorium / Lecture Hall / Classroom
- Specialty



Borgo Contract Number: **200301**
Valid Through **May 31, 2028**

Borgo Contract Number: **20080101**
Valid Through **October 31, 2023**

TIPS - The Interlocal Purchasing System

About TIPS

The Interlocal Purchasing System (TIPS) is a national government purchasing cooperative. Established in 2002, the organization is tasked with assisting public entities to increase efficiency and build up the economy when procuring goods and services. Their contracts are available for use and benefit of all entities that must comply with state procurement laws and regulations, such as public and private schools, colleges and universities, cities, counties, non-for-profit organizations and all government entities.

TIPS Contracts

TIPS competitively bids and awards contracts for commonly purchased products and services. Their unique contracts include, but not limited to, Facilities, Food Service, Furniture, Office Supplies & Equipment, Security Systems, and Technology. As a national purchasing cooperative, TIPS leverages one of the largest pools of purchasing potential. Their contracts offer entities the purchasing power most are unable to command for themselves. Small entities receive the same pricing as the largest buyers, yet their national vendors deliver goods and services on a local level. A state contract or local co-op does not represent this same level of purchasing power.

Procedures and Processes

TIPS follows the purchasing procedures mandated by state procurement laws and regulations. They award contracts based on quality, proven performance, and most importantly, pricing. Their procedures have been ISO 9001:2008 certified, and are independently audited twice a year.

Advantages of TIPS

Utilizing a TIPS contract means members deal directly with the vendor using the TIPS contract as their own. The advantage to TIPS Members is the leveraging of best pricing and delivery terms at no cost to them.

www.tips-usa.com



The TIPS Process

- Issues an RFP for a commodity or service.
- RFP is advertised nationally for two (2) weeks.
- Proposals are collection until the submission deadline.
- Proposals are opened and recorded.
- All proposals are reviewed and scored by a scoring committee based on the criteria established by TIPS.
- Vendor who receive a score of 80 or higher are recommended to the Region 8 ESC Board of Directors.
- Following the recommendations and discussions of the proposed contracts, the ESC Board of Directors will vote to award contracts.

Contract Information

Borgo Contract Number & Contract Term:

- **(200301)** *Furniture, Furnishings, and Services*
May 31, 2023 through May 31, 2028
- **(20080101)** *Auditorium, Stadium, Field Seating, Bleachers and Installation Services*
October 31, 2020 through October 31, 2023

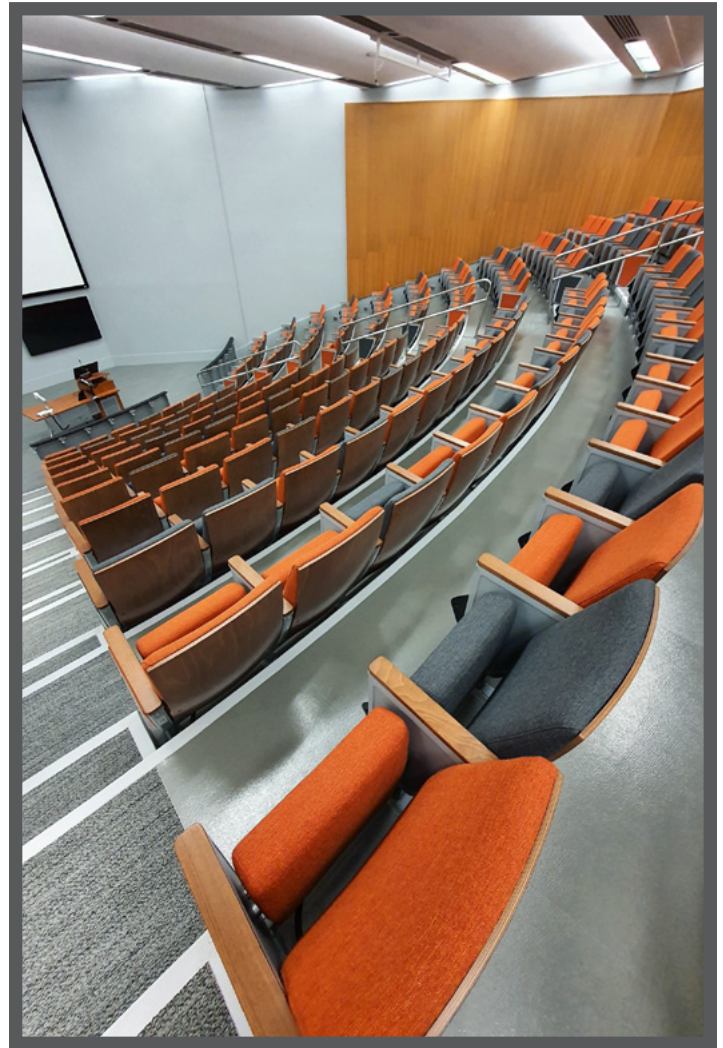
Products Available:

All items offered by Borgo.

Eligible Members:

TIPS currently serves entities, such as nonprofit organizations and state and local governments, including but not limited to:

- K-12 School Districts
- Charter Schools
- Private Schools/Daycare Centers
- Colleges and Universities (State and Private)
- Cities/Municipalities/Counties
- Parishes/Churches
- Charitable Organizations
- State Agencies
- Emergency Services Districts
- Other entities with legislated purchasing/bidding requirements

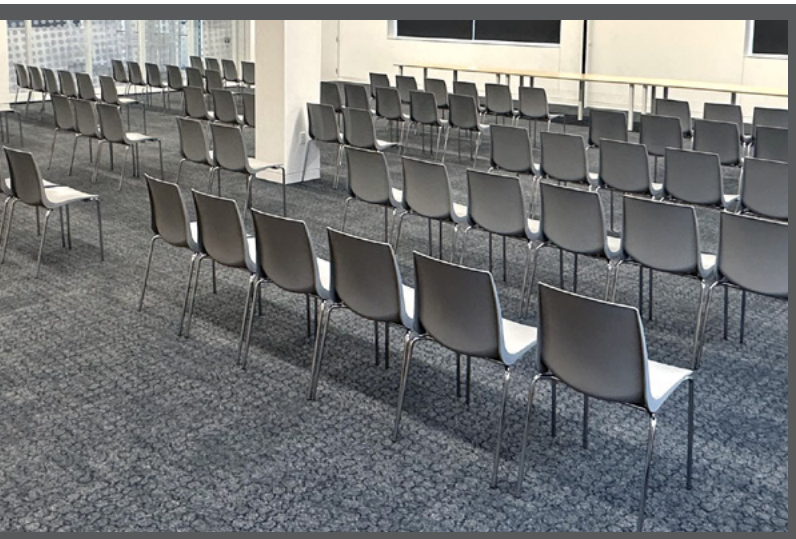


TIPS Member Pricing

End User Discount:

- 52% off the list price (invoiced by the Participating Dealer).
- Installation and other services can be negotiated independently by the Participating Dealer and added to their invoice.





For more information or questions regarding the TIPS contract, please contact:

Borgo Customer Service

Telephone: 416.679.8133

Toll Free: 1.888.312.6746(31.BORG0)

Email: support@borgo.com



TIPS Contract Information

For additional information about TIPS, please visit www.tips-usa.com. All public entities can sign up online to become a member of TIPS, free of charge.



The Interlocal Purchasing System (TIPS)
4845 Highway 271 North,
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ISO 14001
certified

ISO 9001
certified



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